| The Waters Edge - Single Family Homes & Lots Market Analysis as of OCTOBER 2025 | | | | | | | |
|---|---|----------------------|---------------------|----------|-------------|---------|--|
| | Deb Beran Properties Monthly Market Analysis | | | | | | |
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| | | The Waters Edge WATE | RFRONT HOMES - SOLE | HISTORY | | | |
| | # SOLD | AVG SALES PRICE | SOLD/LISTING % | AVG SQFT | AVG SQFT \$ | AVG DOM | |
| 2025 | 15 | \$1,789,800 | 96% | 4291 | \$404.85 | 62 | |
| 2024 | 9 | \$2,079,944 | 97% | 4544 | \$450.79 | 14 | |
| 2023 | 9 | \$2,101,222 | 98% | 4874 | \$434.92 | 113 | |
| 2022 | 10 | \$1,483,500 | 101% | 4070 | \$365.43 | 12 | |
| 2021 | 22 | \$1,891,818 | 98% | 5472 | \$329.58 | 173 | |
| 2020 | 32 | \$924,594 | 94% | 4151 | \$218.91 | 250 | |
| 2019 | 14 | \$859,029 | 93% | 4508 | \$194.10 | 309 | |
| 2018 | 14 | \$940,064 | 91% | 4562 | \$204.44 | 414 | |
| 2017 | 12 | \$1,078,542 | 92% | 5020 | \$209.59 | 566 | |
| 2016 | 9 | \$758,222 | 92% | 4204 | \$185.30 | 462 | |
| 2015 | 6 | \$1,255,667 | 85% | 5183 | \$223.70 | 444 | |
| 2014 | 13 | \$819,808 | 93% | 4395 | \$193.06 | 635 | |
| 2013 | 15 | \$994,067 | 94% | 4614 | \$204.96 | 383 | |
| 2012 | 7 | \$878,429 | 93% | 4142 | \$215.54 | 361 | |
| AVG 2012-2024 | 13 | \$1,235,762 | 94% | 4595 | \$263.87 | 318 | |

| | T | he Waters Edge WATER | ACCESS HOMES - SOL | D HISTORY | | |
|---------------|--------|----------------------|--------------------|-----------|-------------|---------|
| YEAR | # SOLD | AVG SALES PRICE | SOLD/LISTING % | AVG SQFT | AVG SQFT \$ | AVG DOM |
| 2025 | 3 | \$829,000 | 98% | 2761 | \$318.22 | 35 |
| 2024 | 1 | \$785,500 | 100% | 2600 | \$302.12 | 3 |
| 2023 | 3 | \$641,333 | 98% | 3363 | \$214.33 | 47 |
| 2022 | 3 | \$886,333 | 98% | 4276 | \$209.75 | 70 |
| 2021 | 7 | \$539,343 | 97% | 3223 | \$175.93 | 73 |
| 2020 | 6 | \$443,167 | 96% | 3202 | \$139.69 | 292 |
| 2019 | 4 | \$399,750 | 95% | 2693 | \$149.69 | 539 |
| 2018 | 1 | \$360,000 | 91% | 2336 | \$154.11 | 314 |
| 2017 | 0 | N/A | N/A | N/A | N/A | N/A |
| 2016 | 3 | \$413,300 | 85% | 3368 | \$124.24 | 125 |
| 2015 | 2 | \$396,000 | 91% | 3512 | \$119.08 | 458 |
| 2014 | 4 | \$311,841 | 97% | 1921 | \$160.03 | 535 |
| 2013 | 2 | \$400,000 | 85% | 3165 | \$127.63 | 1,234 |
| 2012 | 1 | \$435,000 | 87% | 2468 | \$176.26 | 115 |
| AVG 2012-2024 | 3 | \$500,964 | 93% | 3011 | \$171.07 | 317 |

| The Waters Edge PENDING HOMES as of NOVEMBER 3, 2025 | | | | |
|--|-----------|----------------|----------|-------------|
| Property Type | # PENDING | AVG LIST PRICE | AVG SQFT | AVG SQFT \$ |
| Waterfront | 2 | \$2,587,500 | 5332 | \$521.71 |
| Water Access | 0 | N/A | N/A | N/A |

| The Waters Edge ACTIVE HOMES as of NOVEMBER 3, 2025 | | | | |
|---|----------|----------------|----------|-------------|
| Property Type | # ACTIVE | AVG LIST PRICE | AVG SQFT | AVG SQFT \$ |
| Waterfront | 2 | \$2,772,500 | 5084 | \$543.91 |
| Water Access | 5 | \$809,780 | 2751 | \$301.19 |

| | The W | /aters Edge LOTS - SOLD | HISTORY | |
|---------------|--------|-------------------------|----------------|---------|
| YEAR | # SOLD | AVG SALES PRICE | SOLD/LISTING % | AVG DOM |
| 2025 | 6 | \$218,250 | 91% | 541 |
| 2024 | 10 | \$185,930 | 89% | 139 |
| 2023 | 22 | \$79,023 | 81% | 391 |
| 2022 | 11 | \$232,400 | 92% | 650 |
| 2021 | 25 | \$92,300 | 90% | 2,122 |
| 2020 | 30 | \$137,913 | 81% | 1,499 |
| 2019 | 9 | \$65,000 | 92% | 3,385 |
| 2018 | 12 | \$55,458 | 99% | 4,475 |
| 2017 | 8 | \$255,250 | 85% | 627 |
| 2016 | 6 | \$108,833 | 68% | 994 |
| 2015 | 5 | \$158,000 | 82% | 1,529 |
| 2014 | 6 | \$273,983 | 78% | 1,113 |
| 2013 | 5 | \$80,250 | 82% | 570 |
| 2012 | 1 | \$55,000 | 153% | 1,691 |
| AVG 2012-2024 | 12 | \$136,872 | 90% | 1476 |

| The Waters Edge PENDING LOTS as of NOVEMBER 3, 2025 | | | | |
|---|---|----------|--|--|
| Property Type # PENDING AVG LIST PRICE | | | | |
| Waterfront | 0 | N/A | | |
| Water Access | 2 | \$27,000 | | |

| The Waters Edge ACTIVE LOTS as of NOVEMBER 3, 2025 | | | | |
|--|----|-----------|--|--|
| Property Type # ACTIVE AVG LIST PRICE | | | | |
| Waterfront | 3 | \$541,300 | | |
| Water Access | 11 | \$123,464 | | |



Information is deemed to be reliable, but is not guaranteed. This data was gathered from RVAR (MLS).