Mariners Landing Condos/Townhomes - OCTOBER 2025

Deb Beran Properties Monthly Market Analysis

Office: 540-721-1488 Cell: 540-529-4229 Email: Deb@DebBeranProperties.com

Amenities: 2 pools (1 indoor with spa), beach, basketball, tennis, pickleball courts, marina (boat rentals, slip leases), restaurant, golf

THE POINTE CONDOS SOLD HISTORY DETAIL							
Property Type	# SOLD	AVG SALES PRICE	SOLD/LISTING %	AVG SQFT	AVG SQFT \$	AVG DOM	
Studio/1 Bedroom	9	\$205,731	93%	452	\$440.40	115	
2 Bedroom	5	\$418,000	97%	1070	\$390.65	135	
3 Bedroom	0	N/A	N/A	N/A	N/A	N/A	
4 Bedroom	0	N/A	N/A	N/A	N/A	N/A	

As of 11/3/2025 there are 2 Pending sales and 8 Active properties on the market

MARINERS VILLAGE CONDOS SOLD HISTORY DETAIL							
Property Type	# SOLD	AVG SALES PRICE	SOLD/LISTING %	AVG SQFT	AVG SQFT \$	AVG DOM	
2 Bedroom	9	\$380,833	98%	1291	\$295.16	38	

As of 11/3/2025 there are 2 Pending sales and 4 Active properties on the market

	FAWN HAVEN TOWNHOMES SOLD HISTORY DETAIL							
Property Type	Property Type #SOLD AVG SALES PRICE SOLD/LISTING % AVG SQFT AVG SQFT \$ AVG DOM							
3 Bedroom	0	N/A	N/A	N/A	N/A	N/A		
4 Bedroom	0	N/A	N/A	N/A	N/A	N/A		
5 Bedroom	0	N/A	N/A	N/A	N/A	N/A		

As of 11/3/2025 there are 0 Pending sales and 1 Active property on the market

MONOACAN TOWNHOMES SOLD HISTORY DETAIL								
Property Type	Property Type # SOLD AVG SALES PRICE SOLD/LISTING % AVG SQFT AVG SQFT \$ AVG DOM							
3 Bedroom	1	\$650,000	96%	2352	\$276.36	37		
4 Bedroom	0	N/A	N/A	N/A	N/A	N/A		
5 Bedroom	0	N/A	N/A	N/A	N/A	N/A		

As of 11/3/2025 there are 0 Pending sales and 0 Active properties on the market

LAKE RETREAT TOWNHOMES SOLD HISTORY DETAIL								
Property Type	Property Type # SOLD AVG SALES PRICE SOLD/LISTING % AVG SQFT AVG SQFT \$ AVG DOM							
3/4 Bedroom	1	\$630,000	98%	3446	\$182.82	11		

As of 11/3/2025 there are 0 Pending sales and 0 Active properties on the market

ALL SML WATERFRONT CONDO/TOWNHOMES SOLD HISTORY DETAIL							
Property Type	# SOLD	AVG SALES PRICE	SOLD/LISTING %	AVG SQFT	AVG SQFT \$	AVG DOM	
Studio & 1 Bedroom	12	\$263,442	98%	571	\$454.30	52	
2 Bedroom	32	\$452,047	98%	1197	\$384.96	47	
3 Bedroom	25	\$758,664	98%	2004	\$377.66	48	
4 Bedroom	7	\$1,020,429	97%	2774	\$366.19	58	
5+ Bedroom	3	\$1,026,667	97%	3756	\$272.69	52	

ALL SML PENDING WATERFRONT CONDO/TOWNHOMES as of NOVEMBER 3, 2025							
Property Type	# PENDING	AVG LIST PRICE	AVG SQFT	AVG SQFT \$			
Studio & 1 Bedroom	1	\$119,900	270	\$444.07			
2 Bedroom	4	\$426,000	11477	\$369.66			
3 Bedroom	2	\$587,500	1722	\$364.82			
4 Bedroom	0	N/A	N/A	N/A			
5+ Bedroom	0	N/A	N/A	N/A			

ALL SML ACTIVE WATERFRONT CONDO/TOWNHOMES ON THE MARKET as of NOVEMBER 3, 2025						
Property Type	# ACTIVE	AVG LIST PRICE	AVG SQFT	AVG SQFT \$		
Studio & 1 Bedroom	5	\$321,430	645	\$492.13		
2 Bedroom	11	\$442,882	1145	\$391.61		
3 Bedroom	5	\$650,920	1595	\$409.87		
4 Bedroom	8	\$1,335,375	3430	\$374.28		
5+ Bedroom	1	\$1,150,000	3932	\$292.47		



Smith Mountain Lake, Virginia

Information is deemed to be reliable, but is not guaranteed. This data was gathered from RVAR (MLS).