

# Single Family Waterfront Homes - Monthly Market Analysis - December 2023

YEAR	# SOLD	AVG SALES PRICE	SOLD/LISTING PRICE	AVG FINISHED SQFT	AVG SQFT \$	AVG DOM
2023 DEC	10	\$1,143,390	99%	3156	388.30	34
2022 DEC	15	\$717,117	97%	2621	281.02	37
2023 YTD	152	\$1,159,227	98%	3356	353.30	44
2022	225	\$1,041,327	100%	3212	332.95	34
2021	316	\$952,439	100%	3357	291.65	53
2020	430	\$727,777	97%	3277	229.58	146
2019	285	\$610,124	95%	3165	198.27	215
2018	249	\$602,657	95%	3113	198.82	228
2017	271	\$600,195	95%	3154	199.23	212
2016	235	\$467,316	94%	2827	166.82	289
2015	225	\$554,639	93%	3003	189.62	617
2014	195	\$574,992	94%	3101	192.49	319
2013	183	\$589,826	94%	3190	203.45	290
2012	167	\$546,270	93%	3037	189.51	300
2011	149	\$554,069	92%	2954	192.22	278
2010	151	\$593,031	93%	3014	205.33	247
2009	132	\$612,393	92%	2868	223.68	185
2008	118	\$666,106	92%	2950	233.15	160
2007	174	\$693,896	94%	2837	254.68	147
2006	158	\$736,526	95%	3002	246.71	124
2005	311	\$632,539	97%	2782	236.77	91
2004	303	\$534,303	97%	2720	201.00	114
AVG 2004-2022		\$646,864	95%	3030	220.31	213

46 ACTIVE and 20 PENDING WATERFRONT SINGLE RESIDENT HOMES as of January 9, 2024

## QUARTERS DIVIDED UP IN DIFFERENT PRICE POINTS

SOLD QTRS	#
2023 1ST QTR	33
2023 2ND QTR	42
2023 3RD QTR	40
2023 4TH QTR	37
TOTAL 2023	152

SOLD QTRS	#
2022 1ST QTR	43
2022 2ND QTR	78
2022 3RD QTR	58
2022 4TH QTR	46
TOTAL 2022	225

### 0-\$400K Homes Listed - 1 ACTIVE

2023 - AVG SOLD PRICE - \$334,048 @ 16 DOM 2,281 SQFT

SOLD QTRS	#
2023 1ST QTR	1
2023 2ND QTR	0
2023 3RD QTR	0
2023 4TH QTR	2
TOTAL 2023	3
PENDING	1
2022 1ST QTR	3
2022 2ND QTR	5
2022 3RD QTR	0
2022 4TH QTR	3
TOTAL 2022	12

### \$401-\$600K Homes Listed - 3 ACTIVE

2023 - AVG SOLD PRICE \$535,575 @ 47 DOM 1,688 SQFT

SOLD QTRS	#
2023 1ST QTR	3
2023 2ND QTR	5
2023 3RD QTR	3
2023 4TH QTR	1
TOTAL 2023	12
PENDING	2
2022 1ST QTR	3
2022 2ND QTR	8
2022 3RD QTR	7
2022 4TH QTR	7
TOTAL 2022	27

### \$601-\$800K Homes Listed - 3 ACTIVE

2023 - AVG SOLD PRICE \$723,338 @ 29 DOM 2,390 SQFT

SOLD QTRS	#
2023 1ST QTR	10
2023 2ND QTR	12
2023 3RD QTR	10
2023 4TH QTR	7
TOTAL 2023	39
PENDING	2
2022 1ST QTR	18
2022 2ND QTR	18
2022 3RD QTR	16
2022 4TH QTR	10
TOTAL 2022	64

### \$801K-\$1,000,000 Homes Listed - 8 ACTIVE

2023 - AVG SOLD PRICE \$924,762 @ 49 DOM 2,959 SQFT

SOLD QTRS	#
2023 1ST QTR	6
2023 2ND QTR	10
2023 3RD QTR	8
2023 4TH QTR	4
TOTAL 2023	28
PENDING	5
2022 1ST QTR	10
2022 2ND QTR	15
2022 3RD QTR	16
2022 4TH QTR	8
TOTAL 2022	54

### \$1,000,001 to \$2,000,000 Homes Listed - 18 ACTIVE

2023 - AVG SOLD PRICE \$1,383,700 @ 36 DOM 3,987 SQFT

SOLD QTRS	#
2023 1ST QTR	9
2023 2ND QTR	13
2023 3RD QTR	15
2023 4TH QTR	20
TOTAL 2023	57
PENDING	7
2022 1ST QTR	9
2022 2ND QTR	25
2022 3RD QTR	13
2022 4TH QTR	18
TOTAL 2022	72

### \$2,000,001 PLUS Homes Listed - 13 ACTIVE

2023 - AVG SOLD PRICE - \$2,753,769 @ 114 DOM 6,056 SQFT

SOLD QTRS	#
2023 1ST QTR	4
2023 2ND QTR	2
2023 3RD QTR	4
2023 4TH QTR	3
TOTAL 2023	13
PENDING	3
2022 1ST QTR	0
2022 2ND QTR	7
2022 3RD QTR	6
2022 4TH QTR	0
TOTAL 2022	16



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Information is deemed to be reliable, but is not guaranteed. This data was gathered from RVAR (MLS).

Interest rates as of 1/09/2024 conventional, conforming loans:  
 5.625% / 15 Year Fixed  
 6.250% / 30 Year Fixed  
 6.500% / 7/6 month ARM  
 6.375% / Jumbo 30 Year  
 From: Wells Fargo